# ECONOMIC DEVELOPMENT

& COMMUNICATIONS

Monthly Report - December 2024



The City of Turlock announced Chick-Fil-A is coming to Turlock in 2025!



## **Business Retention and Expansion (BRE)**

Business Retention and Expansion (BRE) is a critical component of economic development. The primary focus of BRE initiatives is to support existing businesses within the City.

Existing businesses contribute significantly to job creation and economic stability. By helping them grow, communities can sustain economic health and reduce the risk of business closures.

During the months of December 2024, City of Turlock Economic Development Department staff met with 13 local businesses.

\*Annual Business Retention and Expansion (BRE) Visits: 111 meetings and counting! (reporting period is 7/1/2024 - June 30/2025)

#### **Pictured Below:**

-Divert, Inc. Grand Opening Celebration on December 4, 2024. -City of Turlock Mayor Amy Bublak presents Divert, Inc., CEO and Co-Founder Ryan Begin a Certificate of Appreciation.







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## **Business Retention and Expansion (BRE)**

**New Business Spotlight:** 

New Jamba Juice (with a drive-thru) 2300 W. Main Street, Turlock, CA 95380









## Workforce Development - Talent Development

Workforce development within economic development refers to a set of strategies and activities designed to enhance the skills, knowledge, and capabilities of the local labor force to meet current and future economic and industry needs.

It is an important element of economic development because a well-trained and adaptable workforce is vital for attracting and retaining businesses, fostering innovation, and driving economic growth.





## Free Fresno State - Parent University Virtual Courses for All Turlock Residents!

The City recently partnered with Fresno State - Parent University to offer no-cost virtual courses to all Turlock residents (of all ages). Upon completion of each 4 week course, participants will receive a certificate from Fresno State University. There were 103 registrations for the first session that started in October 2024.

To register for future courses visit: https://cge.fresnostate.edu/oced/parent-university.html













### **Attraction**

Attraction strategies within economic development are designed to draw new businesses, industries, and investments to a region. These strategies typically involve a combination of marketing, incentives, infrastructure development, and partnership-building to create a compelling case for businesses to relocate or expand.

In November 2024, the City of Turlock Economic Development and Development Services staff announced the breaking news that Chick Fil A is coming to Turlock!





Would you like to see a Trader Joe's in Turlock?

The City of Turlock Economic Development team has started a campaign to request a Trader Joe's in Turlock! The City is asking for community members to visit the Trader's website and submit a request for a Trader Joe's in our city.

PLEASE visit the link below to request a Trader Joe's in Turlock!

https://www.traderjoes.com/home/contact-us/request-a-store







## **Business Workshops**

Supporting start-ups and entrepreneurs is a strategic investment within economic development. Innovation can drive new ideas, technologies, and create the "Spark" of a new business to open up, resulting in job creation, and adding more value to the local economy. One of the ways that the City of Turlock supports start-ups and entrepreneurs is by providing no-cost business workshops and implement business development programs. Business workshops take place within the City of Turlock monthly, and have different topics and strategies presented by different guest speakers.

## City of Turlock Small Business Development & Assistance Program

In collaboration with Pressert Marketing, the City of Turlock's newly launched Small Business
Development and Assistance Program provides strategic consulting and business development
strategies to elevate Turlock small businesses. The businesses eligible to participate must be Turlock
businesses that have a business license with the City of Turlock, operate out of a commercial location in
Turlock, have no more than 50 employees, and not be part of a franchise or corporate chain.

The business development program is limited to 100 businesses and will provide up to \$3,500 (while funds last) for online business ads through Google Search Ads and Meta (Facebook/Instagram) Ads.



For more information on City of Turlock business workshops & business development programs please reach out to:

Anthony Sims - Economic Development Director ASims@turlock.ca.us

## **Enroll Here:**





## **Business Workshops**

## 2025 Small Business Funding Expo

Date/Time: 1/29/2025 from 12 p.m. - 1:30 p.m.

Location: Carnegie Arts Center, 250 N. Broadway, Turlock, CA 95380

## Register for this FREE IN-PERSON EVENT here:

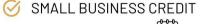
http://shorturl.at/ONeI9



## **Key Discussions & Insights**



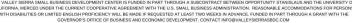
SMALL BUSINESS LOANS



MICRO LOANS

















## **Community Events**

### **City of Turlock Communications Plan**

- The City of Turlock is in the beginning stages of putting together a City of Turlock Communications Plan.
- Members of the public are encouraged to share constructive feedback and identify the ways to improve City communication.
- Please take the short six (6) question survey below!
- Stay tuned for exciting updates as our new Communications Plan takes shape in the months ahead.



Download the City of Turlock Mobile App

# Download **MyTurlock**





## 45th Annual Christmas Parade





#### Below:

At the last City Council meeting of 2024, outgoing Councilmember/Vice Mayor Pam Franco was recognized for her passion and dedication serving on City Council. Councilmember Franco's four years of service brought transformative progress, including significant growth in city reserves and impactful advancements in Turlock's road improvement program.

The City also welcomed newly elected councilmembers and Treasurer.









#### Above:

We are proud to recognize Police Chief Jason Hedden for earning the prestigious California POST Executive Certificate!

The California POST Executive Certificate is the highest professional certification for law enforcement executives in our state.

Mayor Amy Bublak surprised Chief Hedden with this honor during the last 2024 City Council meeting.

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## C O M M U N I C A T I O N S U P D A T E

## Did you know?

You can stay up to date on City of Turlock announcements and information by visiting the following website and social media pages.



https://www.cityofturlock.org/

## facebook

https://www.facebook.com/CityofTurlockCityHall https://www.facebook.com/CityofTurlockEconomicDevelopment



https://www.instagram.com/city.of.turlock



https://www.linkedin.com/company/city-of-turlock/

To stay up to date on FREE business workshops, resources, and events visit:



www.cityofturlock.org/businessresources